

	AREA OF ORIGIN						MAIN TRANSPORTATION		DESTINATION AREA			
	Packaging verification control 1	Licenses, authorizations, other formalities 2	Loading in the truck or container in factory or warehouse 3	Inland transportation at origin. From factory to port, airport, terminal or main carrier. 4	Export clearance formalities 5	Handling costs at origin. Port, airport, TIR, train, etc. 6	Main transport 7	Transportation insurance from the point of delivery to destination 8	Handling costs at destination. (Port, airport, TIR, train, etc.) 9	Import clearance duties and taxes 10	Inland transport at destination. From port, airport or logistics operator to warehouse 11	Unload 12



Incoterms® 2020 ICC - RULES FOR ANY MODE OR MODES OF TRANSPORT

Incoterms	Letter	Description	Risk and Cost Allocation											
			1	2	3	4	5	6	7	8	9	10	11	12
EXW Ex works	A	Cost	Blue	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
FCA Free carrier	B	Cost	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Red	Red	Red
CPT Carriage paid to	C	Cost	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red	Red	Red	Blue/Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Blue/Red	Red	Red
CIP Carriage and insurance paid to	D	Cost	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red*	Red	Red	Blue/Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue/Red	Blue	Red	Red	Red	Red	Red	Blue/Red	Red	Red
DAP Delivered at place	E	Cost	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue/Red	Red	Blue/Red	Red
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue/Red	Red	Blue/Red	Red
DDP Delivered duty paid	F	Cost	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue/Red	Red	Blue/Red	Blue
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue/Red	Red	Blue/Red	Blue



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Incoterms	Letter	Description	Risk and Cost Allocation											
			1	2	3	4	5	6	7	8	9	10	11	12
FAS Free alongside ship	H	Cost	Blue	Red/Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red	Red	Red
FOB Free on board	I	Cost	Blue	Red/Blue	Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red
CFR Cost and Freight	J	Cost	Blue	Red/Blue	Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Red	Red	Red	Red	Red	Red
CIF Cost, insurance and Freight	K	Cost	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue*	Red	Red	Red	Red
	Risk	Blue	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Red*	Red	Red	Red	Red

Seller

Buyer

The seller must provide the necessary documentation for export and import clearance at the the buyer's request,

Depending on the agreed delivery point

* Required ICC-A
* Required ICC-C